



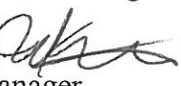
STATE OF NORTH CAROLINA
DEPARTMENT OF TRANSPORTATION

BEVERLY EAVES PERDUE
GOVERNOR

EUGENE A. CONTI, JR.
SECRETARY

June 15, 2012

Memorandum To: Potential Bidders and Meeting Attendees

From: Michael Kneis, P.E. 
Division Project Manager

Subject: Snow and Ice Removal on Various Turnpike, Interstate, Primary
and Secondary Roads in Durham and Wake Counties

A mandatory pre-bid meeting was held at the Division 5 Office at 10:00 am on Friday, June 15, 2012. The following people were in attendance:

| <u>Name</u> | <u>Company</u> |
|-------------------|-------------------------|
| Robert Lee | Gelder and Associates |
| H. Wilson | Gelder and Associates |
| Chris Fresa | Clark Pavement Markings |
| Darren Britton | Clark Pavement Markings |
| Jeff Allen | NCDOT |
| Jennifer Evans | NCDOT |
| Ashley Pilkington | NCDOT |
| Kimberly Seddon | NCDOT |

Jeff Allen opened the meeting with introductions and an overview of this proposal.

Jeff explained that this contract is to be used in addition to normal state forces performing snow and ice removal. The addition of the turnpike facility and the high level of service expected, have made this work increasingly difficult to accomplish with existing forces and contract motor graders.

Jeff clarified that at a minimum the first five contract trucks working will start on the turnpike and would only retreat to other routes after the turnpike has been cleared. The strategy for contract snow removal trucks would be made clearer at the training and dry run to be held in October/November as discussed in the proposal. The storage facilities locations will also be discussed during the training.

Special attention was drawn to the following items:

This is a one (1) year renewable contract intended to cover a five year period per the terms outlined in the proposal.

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This is a non-exclusive contract. Ultimately Division 5 would like to have 20 contract trucks available for snow removal.

The intention of this contract is for the Department to reimburse the Contractor for the purchase of plows and spreaders to be utilized on Contractor provided trucks. The Contractor will be reimbursed for the costs involved in operating the truck but it is not the intention of this contract to cover the costs of the purchase, lease or rental of trucks.

The Contractor should be aware that they may be required to perform snow removal on secondary roads and need to be aware of mailboxes on these routes.

Brine tanks are not required but if the Contractor has them available they may be utilized.

While carbide blades may work well for turnpike and freeway facilities there have been some issues within the Division with these blades shattering on urban routes where manholes and water valves are present. The Contractor may want to consider using steel blades if this is a concern.

For questions prior to bid opening, contact Brandon Jones at (919)220-4600. Any responses to questions will be posted on the website and made available to all prospective bidders.